

**DFIN CASE STUDY** 

How We Helped a Major Financial Consultancy Accelerate Post-Merger Contract Migrations



DUFF&PHELPS

**CORPORATE SNAPSHOT** 

## Enhancing the value of data around the world

Founded in

1932

World's

premier provider

of governance, risk and transparency solutions Headquartered in

New York City Nearly

4,000

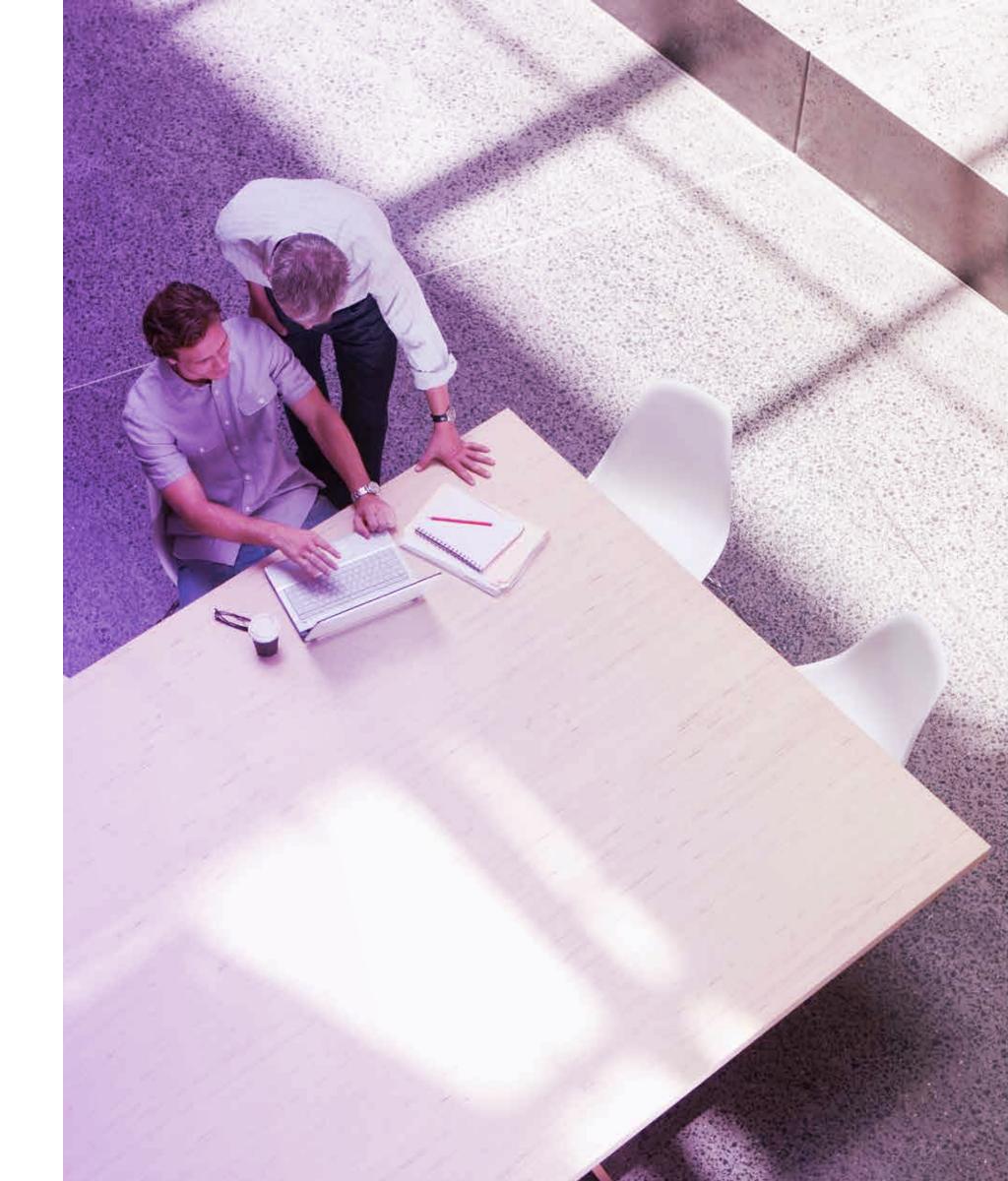
professionals located throughout 25 countries

### **CHALLENGE**

# Reviewing hundreds of thousands of documents

Information management and data governance consultant Duff & Phelps advises 90% of clients on post-merger or pre-divestiture contract migrations. Both require review of all the target's contracts for key obligations and data points.

Since these contracts can number in the tens – or even hundreds – of thousands, Duff & Phelps was looking for a language-based analytics solution that would help them avoid inaccuracies and accelerate their current manual review process.



### **SOLUTION**

## Adopting eBrevia saves time and money

The eBrevia team worked closely with Duff & Phelps to help them tailor the AI-powered contract analytics platform to meet their needs. As a result, the firm was able to evolve its engagement model with clients to better anticipate – and more efficiently complete – contract review. Duff & Phelps has now processed approximately 250,000 contracts in eBrevia.



### **FAST & ACCURATE**

eBrevia considerably reduced review time while increasing accuracy by several percentage points over manual review.



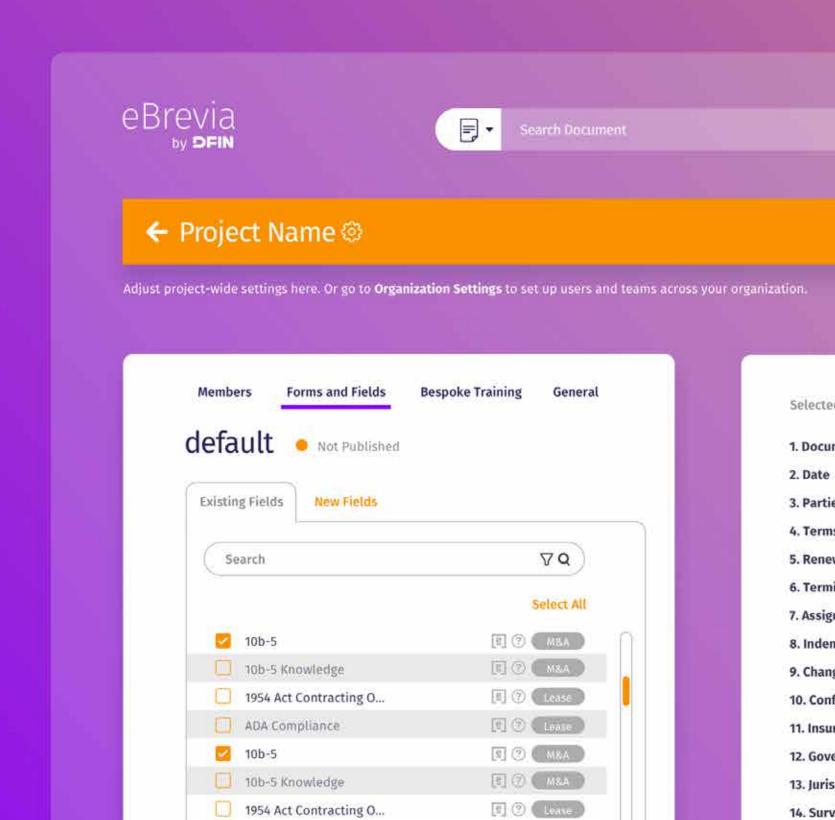
### **EFFICIENT**

Thanks to the tool's automatic sorting features, the firm implemented an alphanumeric system that helps teams quickly and easily move documents into more targeted folders.



### 24/7/365 SUPPORT

Dedicated regional expert project managers made sure the firm had what it needed for efficient, effective post-merger and pre-divestiture migrations.



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There is no tool on the market that can process thousands of documents [and] come back with one hundred percent accuracy, all clean, neat, and packaged. It was important to find the right balance between effectiveness and cost. Based on the firm's ROI, that goal has been exceeded with eBrevia.

### **TYLER MARION**

**Managing Director** 





## Automate and accelerate contract review with eBrevia



### **MOVE FAST**

eBrevia is 30-90% faster than manual review – and at least 10-60% more accurate.



### **START EASILY**

With an intuitive interface and same-day cloud deployment, you can be up and running with eBrevia in no time.



### **STAY SECURE**

We protect your information with bank-grade security, powerful encryption and SOC 2 Type 2 certification.



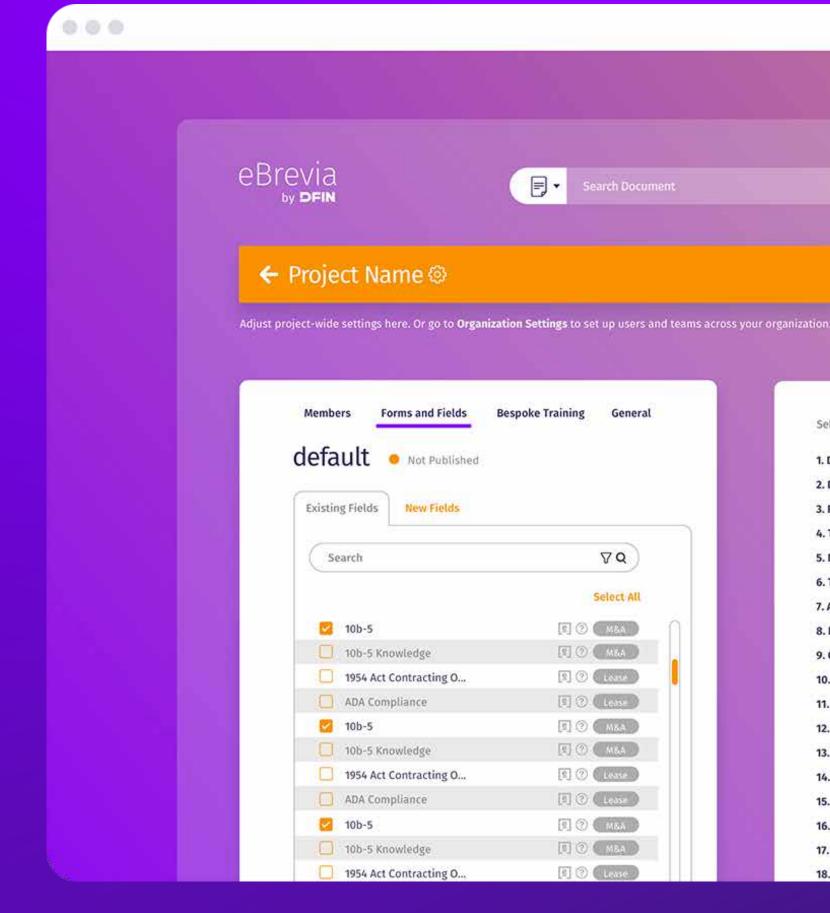
### MAKE IT YOURS

You can customize eBrevia to meet your specific needs with a robust, open API. Plus, you can easily train the software to extract custom provisions and data points.



### **KEEP INFORMATION MOVING**

eBrevia integrates with many of the leading collaboration platforms, including Venue/VDRs, iManage, Salesforce, Box, SharePoint and more.



Selected form fields:

1. Document Name

2. Date 📳 🕜

3. Parties 🗐 🗇

5. Renewal 📳 🕙

6. Termination 3

7. Assignment (9) (2)

8. Indemnification

9. Change of Control

10. Confidentiality

12. Governing Law

13. Jurisdiction 📳 🕜

15. Arbitration 🗵 💿

16. Most Favored Natio

17. Force Majeure

18. Acts of God 🖭 🔞

14. Survival 📳 ③

11. Insurance 🖭 💿



### Get in touch

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