



CASE STUDY

How we supported one of Asia's largest conglomerates in their global capital markets journey

DFIN



CORPORATE SNAPSHOT



Engages in a wide range of businesses including residential real estate development, retail property leasing, hospitality and entertainment, healthcare, education and mobility.

US\$33B

One of the biggest private conglomerates in Asia with a combined market capitalization of US\$33 billion (including Vingroup, Vinhomes and Vincom Retail)

Top 10

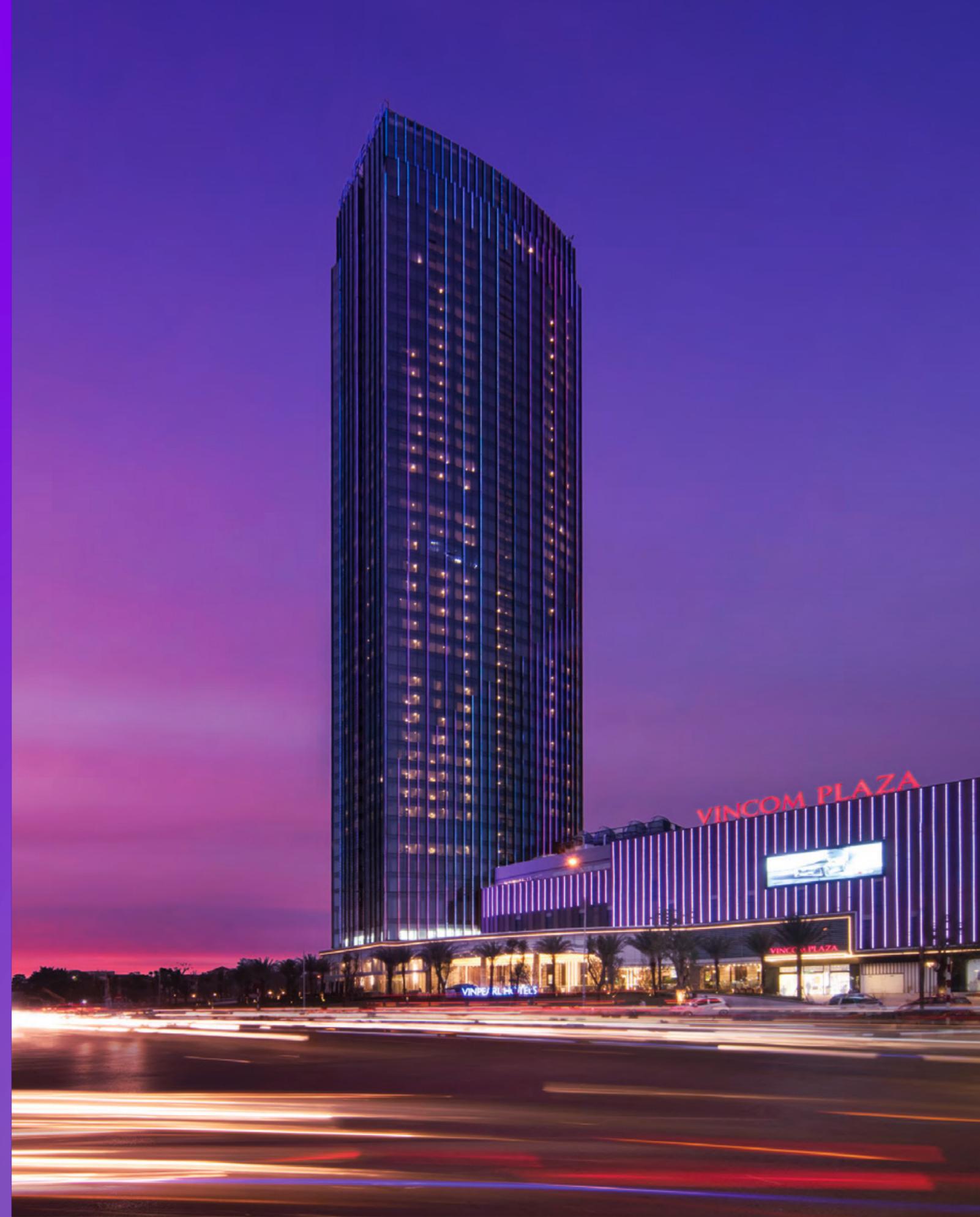
Largest companies in Vietnam 2020 – VNR 500

44,100+ Employees

Vingroup is the largest private Vietnamese employer

2.2%

Vingroup's consolidated revenue accounts for 2.2% of Vietnam's total GDP

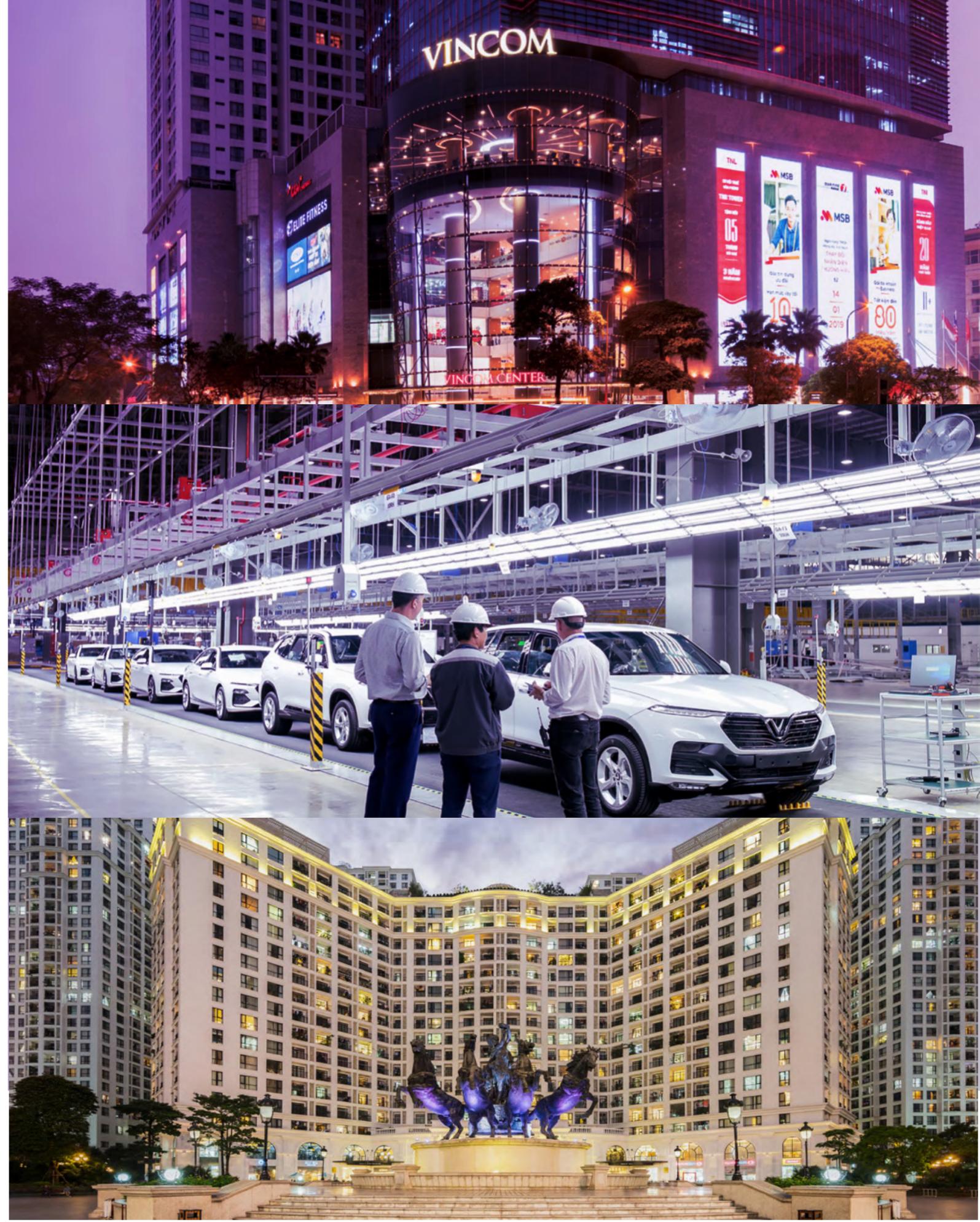


THE RIGHT FIT

Vingroup chose DFIN as capital markets partner to support its growth

As the largest conglomerate in Vietnam with market leadership across multiple sectors, Vingroup needed to look for the right partner to support its growth and expansion plans.

With DFIN's industry leading Venue® Virtual Data Room, financial printing solutions and suite of global capital markets support services, Vingroup successfully completed multiple deals and transactions since 2017.



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DFIN has provided exceptional services and reliable solutions that had enabled our Group to navigate complexities across multiple deals over the past 4 years. The DFIN team clearly understands transaction requirements and are always proactively supporting us throughout the deal cycle of every project. Their data room solution (Venue) offers complete peace of mind to stakeholders with world-class security and speed. I am pleased to have DFIN as our partner of choice for global capital markets transactions.

Anh Ta

Deputy Chief Investment Officer, Vingroup





Purpose-built solutions for capital markets deals & transactions



DFIN provides the latest technology, insightful data and industry expertise to clients throughout the world



From idea to IPO, to M&A and everything in between, we offer cutting-edge solutions combined with best-in-class service to help our clients achieve their objectives



DFIN is the global leader in capital markets:

- Filed 700+ IPOs over the past 6 years
- #1 Leader in M&A and Spin transactions: 70% market share for deals valued over US\$100 million



Selected as 'Virtual Data Room of the Year' by the Global M&A Network for five years in a row, Venue® has been the data room of choice for thousands of companies around the world



24/7/365 support - Venue® has project managers across the globe who are available to help our clients anytime, anywhere

Get in touch.

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