



DFIN CASE STUDY

How we helped a global biotech leader support diverse collaborations worldwide

Venue
by **DFIN**

| Catalent[®]

CORPORATE SNAPSHOT

Catalent enables partners to optimize development, launch, and supply of better patient treatments across multiple modalities



Founded in 2007

Catalent is a global contract development and manufacturing organization (CDMO)



70 billion doses

annually of nearly 7,000 drugs, biologics, and health products, including COVID vaccines



50 global sites

optimizing product development, launch, and full life-cycle supply for 1,000+ partner programs each year

CHALLENGE

Supporting diverse data sharing collaborations worldwide

Catalent produces an enormous amount of data while developing, manufacturing, and supplying products that help people live better and healthier lives. Some data sets must be collaboratively shared with external partners, lenders, underwriters, investors, and regulators.

Other data sets must be shared with internal sites, departments, teams, and individuals. Supporting these routine needs at the required level of security was not possible using typical collaboration tools.



SOLUTION

Venue is purpose-built to deliver secure, flexible, self-service VDRs

For more than five years, Catalent has used Venue virtual data rooms (VDRs) for their data sharing collaborations, including those supporting multiple rounds of financing plus several mergers and acquisitions annually. Venue is flexible enough to support other go-to-market needs like the periodic sale of assets, affordable enough to support permanent data rooms for immediate sharing when needed, and easy enough for do-it-yourself management by Catalent staff backed by DFIN support.



FLEXIBLE, AFFORDABLE SOLUTION

Offers everything needed without expensive extras



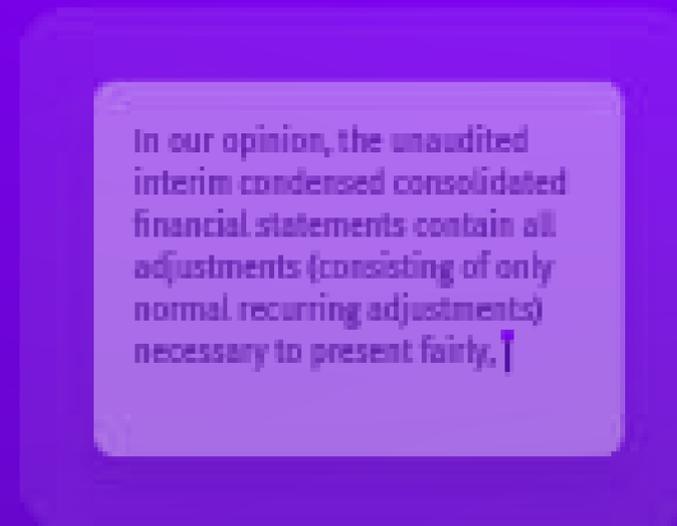
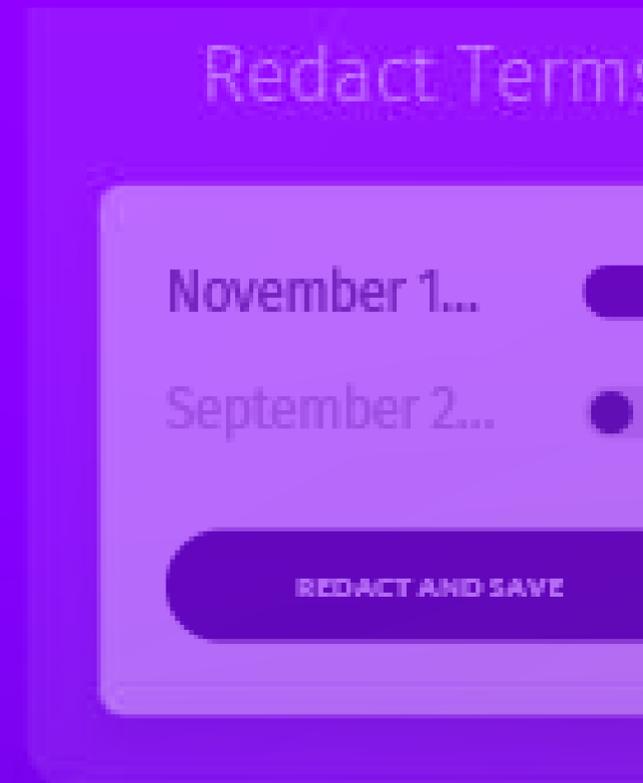
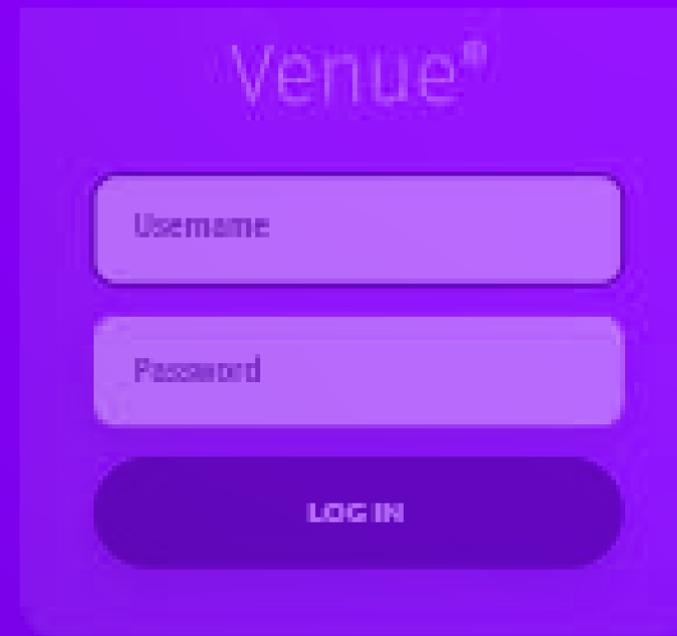
DO-IT-YOURSELF CONVENIENCE

Simple enough for anyone to use without training



DEPENDABLE SECURITY

SOC2 Type II audits and ISO/IEC 27001:2013 compliance





Quality is a major component of everything that we do. Venue is incredibly helpful by allowing us to create and refresh always-available virtual data rooms that are immediately ready to support our needs. Our ready-to-use Venue VDRs help us to enforce internal discipline because we know they exist and know their structure and contents. When the time comes, we can move very quickly as a routine part of our business process without having to recreate or start from scratch.”

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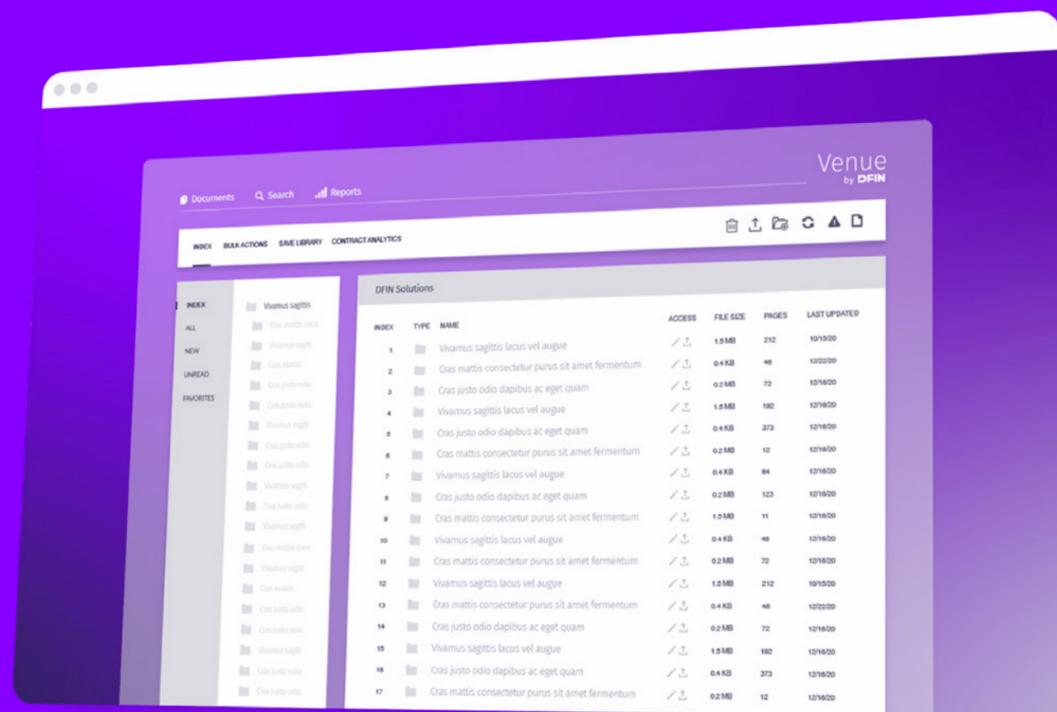
VP & Deputy General Counsel
Catalent Pharma Solutions





The virtual data room built for deals.

Accelerate your deal process securely with our award-winning virtual data room. Our purpose-built virtual data rooms are reinforced by our regional experts and continually optimized for security, productivity, and usability.



AFFORDABLE SOLUTION

Saves money with transparent pricing for a complete solution



CONVENIENT

Lightning-quick set up with simple bulk uploads and folder views



SECURE

Protects data with encryption, watermarking, and anti-malware scans



EFFICIENT WORKFLOWS

Streamlines to save time, accelerate progress, and schedule reporting



INTELLIGENT INSIGHT

Delivers instant reporting on viewed content with real-time analytics



EXPERT RESOURCES

Leverages regional project manager and 24/7/365 client services



Get in touch

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