

How we helped a healthcare company get and stay deal ready to go public and close a secondary offering

DFIN CASE STUDY



CORPORATE SNAPSHOT

Biote is on a mission to change healthcare for the better by helping providers fight the early indicators of aging on a patient-by-patient basis.

2,800

\$

Trained medical clinics



Trained healthcare providers

CHALLENGE Easily organizing & securely sharing 1,000+ documents with stakeholders.

Biote needed to prepare for due diligence, but relevant information was scattered across multiple systems with different folder and file structures. This promised to make managing due diligence items extremely time consuming.

Also, their legacy systems did not efficiently support securely sharing documents with external users, so they would not be able to deliver requested information to every stakeholder.



SOLUTION

Venue saves time & money getting & staying deal ready

Biote uses Venue corporate repositories to get and stay ready for business opportunities. Whenever the need to execute a deal happens, they easily launch ready-to-use Venue virtual data rooms. This allows the secure sharing of sensitive information with every stakeholder to accelerate closes. The documents in Biote's data rooms are preserved by their corporate repository for leveraging during future deals and supporting potential audits.



COMPLETE & EASY-TO-USE SOLUTION

Includes dedicated software & deal support experts



SECURE SHARING WITH EXTERNAL USERS Support stakeholders while safeguarding information



SAVE TIME & ACCELERATE DEALS

Leverage corporate repository to quickly launch data rooms

In our opinion, the unaudited interim condensed consolidated financial statements contain all adjustments (consisting of only normal recurring adjustments) necessary to present fairly,

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010-Cover

Josh Duncan

Today - 11:16 AM

030-Balance Sheets

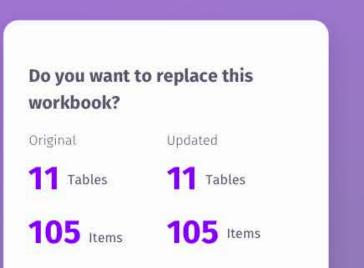
Stan Smith

Today - 9:55 AM

040-Statements of Operations

Amy Flannery Today - 12:29 AM

Our consolidated finance as of September 30, 202 results of operations for months ended March 37 September 30, 2020, and for 2020. Operating result three months ended Ma and September 30, 2020 necessarily indicative of that may be expected for



| Assets |
|-------------------|
| Current Assets: |
| Cash |
| Accounts receiva |
| Prepaid expense |
| Total current ass |
| Building and land |

Without Venue, I don't know how we would organize and maintain over a thousand due diligence documents. The user-friendly platform helps keep our corporate records centralized and easy to access. We recently needed to prepare for a secondary offering during the end-of-year holidays. Venue allowed us to efficiently leverage our existing data and quickly launch the virtual data room to complete the offering."

MARYBETH CONLON

VP, Business Development and General Counsel Biote





The virtual data room built for deals.

Accelerate your deal process securely with our award-winning virtual data room. Our purpose-built virtual data rooms are reinforced by our regional experts and continually optimized for security, productivity, and usability.

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AFFORDABLE SOLUTION

Saves money with transparent pricing for a complete solution

CONVENIENT

Lightning-quick set up with simple bulk uploads and folder views

SECURE

Protects data with encryption, watermarking, and anti-malware scans

EFFICIENT WORKFLOWS

Streamlines to save time, accelerate progress, and schedule reporting

INTELLIGENT INSIGHT

Delivers instant reporting on viewed content with real-time analytics

EXPERT RESOURCES

Leverages regional project manager and 24/7/365 client services



Get in touch

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